



Xerox

Xerox's Transition – Decisions Made Easy with ClearOrbit

After using a legacy system for 28 years, Xerox knew it was time to modernize its enterprise. Once the decision was made and the new enterprise resource planning system was in place, Xerox recognized the need for a software solution that would capture the full value of its new system and deliver that value to its users. After contacting several different software suppliers and evaluating their solutions, Xerox selected ClearOrbit.

Xerox needed automation for various components of their business including inbound logistics, warehouse management, manufacturing and distribution. ClearOrbit now automates 90% to 95% of Xerox's transaction volume while optimizing process flow. ClearOrbit's solutions enable the seamless integration of data collection equipment into Xerox's Oracle-based enterprise environment. This integration has led to increased accuracy, control and visibility to Xerox's supply chain and fulfillment processes.

"ClearOrbit extends our enterprise capabilities with customized, smart solutions that greatly enhance and increase the speed of our transaction processing," says Bob Oyama, principle systems analyst, Xerox. "Response from our users has been extremely positive. They find that the ClearOrbit product is easy to use and significantly improves efficiencies. Our use of ClearOrbit's solution has validated our investment in the new system and has helped us continue to boost our productivity and speed."

ClearOrbit created customizations that involved supporting Xerox's manufacturing replenishment requirement and improving the receiving process – allowing users to quickly resolve errors, thereby making critical material available for manufacturing. "ClearOrbit created these key customizations for Xerox to meet their unique requirements and to guarantee that Xerox was leveraging its enterprise

investment to its full potential," explained ClearOrbit Chief Technology Officer Michael Palmer.

With ClearOrbit's fully integrated solutions, manufacturers such as Xerox realize a measurable return on their investment, finding increased transaction speeds, ease of use and productivity. ClearOrbit gives its customers the competitive advantage of having an automated fulfillment and supply chain process with extended speed, accuracy and real-time validation.

In combination with ClearOrbit's solutions, Xerox selected Intermec for their data collection equipment. ClearOrbit and Intermec have a long-standing partnership and successfully deliver their combined solution to many customers.



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ClearOrbit's technology enables the seamless integration of Intermecc's entire line of data collection equipment into the enterprise environment.

About Xerox

Xerox Corporation is the leading provider of color and monochrome digital printers, copiers and related document processing equipment. Xerox also delivers solutions, services, software and supplies so that people in homes, offices and corporate and production-printing environments can create, manage and share ideas through paper or digital documents. For more information, visit www.xerox.com.

About ClearOrbit

ClearOrbit extends enterprise value with proven software solutions that allow customers to fully leverage their investment in enterprise applications. ClearOrbit products expand rather than duplicate functionality, eliminating inefficiencies in the supply chain. Through seamless integration of disparate hardware and software, ClearOrbit applications deliver on the promise of Enterprise Resource Planning (ERP) by addressing functionality issues inherent in most ERP systems. ClearOrbit was founded as BPA SYSTEMS in 1994 and currently serves more than 250 top companies, including Cisco Systems, Texas Instruments and Applied Materials. See how enterprise systems can reach a higher level at www.clearorbit.com.

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